



## SPEYHAWK LTD

<https://www.constructionrecruitment.com/job/business-development-director-hotels-construction-jobs-london/>

### Business Development Director

#### Description

##### Business Development Director – Client Side – Hotels

*Up to £110,000 plus travel allowance, health, pension and bonus*

Our client is an international development and investment group operating in the residential and hospitality sector.

As part of their planned expansion they are looking for a Business Development Director to join their highly professional development team in London.

As Business Development Director you will support the Director for Development in growing their presence in the hospitality sector, acquiring new sites and developing schemes, responding to requests for proposals, feasibility studies and investment analysis, developing brand and operator networks for franchise opportunities.

You will be from either a Development Management background or Hotelier / Operator with demonstrable experience in hotels, real estate or related finance with experience of managing negotiations for complex hotel development deals including management agreements. You will have strong analytical capabilities to evaluate investment opportunities, bringing in Hotel Management Agreements as part of the development team, leases and risk management.

It's likely you will be degree qualified in either a Construction related discipline, Architecture, Construction Management or Commercial / hotel management.

The role is office based in London with hybrid options and international travel as when required. You will be good communicator and have the ability to interact with people at all levels to include key stakeholders.

This is a permanent position offering long term career prospects and advancement with the business, either in the UK or Internationally.

Please apply in strict confidence to Jamie Pearson at Speyhawk Ltd quoting the reference: Business Development Director JP917

Business Development Director | Development Director | Hospitality | Construction | Development Management |

#### Hiring organization

Speyhawk Ltd

#### Employment Type

Full-time

#### Industry

Construction

#### Job Location

London, United Kingdom

#### Base Salary

£ 100000 - £ 120000

#### Date posted

29th March 2024

#### Valid through

28.04.2024