

Sales Executive

Description

Sales Executive – Specialist Contractor – London

Up to £70,000 per annum

Our client operates in the field of modular construction and their specialist products are used widely on a range of projects throughout the UK and Internationally. With a full order book and planned growth over the next five years, they now urgently require an “Executive Salesman/Woman” to join their team in London and play a key role in the on-going success and future development of the business.

You must be capable of developing lasting relationships with clients by responding effectively to enquiries, attending site meetings and offering technical solutions. Increasing market share by creating awareness and confidence in the company’s product and services.

Your primary function will be to deal with the timely completion of tenders, so it’s likely you will therefore have had some previous exposure in the Construction Industry and know how to develop enquiries and follow up on leads.

Initially you will work closely with the “Business Development Director” and will embark on a structured familiarisation programme, being introduced to the team, key clients and suppliers.

Key Criteria:

- A background in Specialist Contracting to include Modular Buildings or Steel Frames in the UK would be advantageous.
- London based or within a commutable distance
- Full UK Driving Licence

Please apply in strict confidence to Jamie Pearson, quoting the reference: JP660

Employment Type

Full Time

Industry

Construction

Job Location

London

Base Salary

£ 40000 - £ 45000

Date posted

17th September 2019

Valid through

11 October 2019