



## SPEYHAWK LTD

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### Technical Sales Executive

#### Description

**Speyhawk Ltd are recruiting for a Technical Sales Executive for a leading international Specialist Contractor**  
**Up to £70,000 per annum**

Are you a Technical Sales Executive in the Construction Industry? Are you looking for a new and exciting career change with a leading Specialist Sub-contractor? Our client operates in the field of structural steel and modular building products for major projects. A

As part of their planned growth over the next five years, they now urgently require a Technical "Salesman / Woman" to join their team and to play a key role in the ongoing success and future development of the business.

You must be capable of developing lasting relationships with clients by responding effectively to enquiries, attending site meetings and offering technical solutions. Increasing market share by creating awareness and confidence in the company's product and services.

Your primary function will be to deal with the timely completion of tenders, taking off from drawings and producing schedules. It's likely you will therefore have had some previous exposure in the Construction Industry, as either as a Civil Engineer, Architect or QS and know how to develop enquiries and follow up on leads.

Initially you will work closely with the "Business Development Director" and will embark on a structured familiarisation programme, being introduced to the team, key clients and suppliers.

A background in Building, Main Contracting or Specialist Contracting in the UK is essential.

Suitable applicants with less or more experience will be considered, however they must be from the Construction Industry.

Please [upload your CV](#) in strict confidence to Jamie Pearson, quoting the reference: JP668

#### Hiring organization

Speyhawk Ltd

#### Employment Type

Full Time

#### Industry

Construction

#### Job Location

London, United Kingdom

#### Base Salary

£ 65000 - £ 70000

#### Date posted

21st October 2019

#### Valid through

22 November 2019